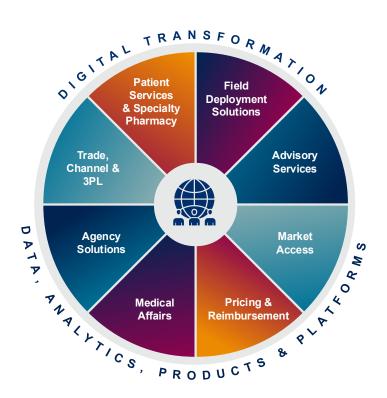


# Commercialization Transformed

The life sciences sector is long overdue for transformation. Fueled by increasing pressures on both established and emerging pharmaceutical companies, combined with investment market volatility, regional and regulatory complexities, and the need to improve both brand value and patient impact, we reinvented commercialization.

EVERSANA provides the industry's only option for fully integrated commercial services to solve any drug pricing, promotion, access, reimbursement, adherence or product delivery challenge.

Transformed by data and digital innovation, EVERSANA activates its future-ready infrastructure and proven industry expertise to manage the complete launch and commercialization of your product portfolio or address specific program or patient needs.



## We believe unique therapies deserve unique commercial solutions.



# Best-in-Class Services for Specific Needs

Every day we help clients established or startups - with specific needs. Our services range from consulting to creative to field sales to copay programs.



## Integrated Solutions to Overcome Any Challenge

With nearly every service offered, we create and combine "fit for purpose" solutions to overcome any access, promotion, affordability, adherence or product delivery challenge.



#### Full-Scale Launch or Established Brand Revival

A majority of launches miss forecast, and many established brands slowly lose revenue. We reinvented the model to successfully launch products or reignite revenue for established brands.



## **Integrated Commercial Services**

## **Advisory Services**

Management Consulting

Regulatory Consulting

Specialty Consulting

Global Advisory Services

Research & Insights

Value & Evidence

#### **Patient Services**

Access & Hub

Affordability, Copay & PAP

**Specialty Pharmacy** 

In-Home Nursing & Clinical Support

## **Deployment Solutions**

Commercial & Clinical Representatives

FRMs/NAMs/KAMs

Learning & Performance Services

#### **Market Access Solutions**

Market Access Strategy

Market-Shaping Activation Model

Research & Insights

**RWE & HEOR** 

# Pricing & Revenue Management

Global Pricing/Access Data & Software

Revenue Management Services

#### **Medical Affairs**

Medical Affairs Strategy

Integrated Compliance Solutions

Medical Information

Pharmacovigilance

Quality Assurance/Quality

Management Systems

Regulatory

Medical Affairs Technology

Innovation

## **Agency Solutions**

Full-Service AOR/DAOR

Market Access

MedComm

Media

Enterprise Marketing &

Cloud Platforms

Omnichannel Orchestration

#### Trade, Channel & 3PL

Global Channel Management & 3PL

**E-commerce Solutions** 

### **Data & Analytics**

Patient & Provider Targeting

Commercial Analytics

Analytics-as-a-Service

Field Force Optimization

**RWE & HEOR** 

## By the Numbers

30+

**Global Locations** 

100+

Therapeutic Areas

\$1B+

2024 Revenue

~7,000

**Employees** 

670+

Clients

20+

COMPLETE Partnerships

100%

Top Bio-Pharma Companies

56

**Net Promoter Score** 

#### **About the Brand**

Our name helps tell our story. EVERSANA is rooted in "EVER" for ever-evolving and "SANA," the Latin word for healthy. So naturally, when the best-in-class service providers, spanning the patient experience to global channel distribution, combined into one powerful solution, we became EVERSANA. To learn more, visit <u>eversana.com</u>.